Top Ten Reasons to Stay

4. How virtual do you want to get? $ VLQJOH :LQGRZV VHUYHU FDQ UXQ XS WR IRXU YLUWXDO
PDFKLQHV 90V XVLQJ +\SHU 9 EXW \RXaOO QHHG WR SD\ IRU ÌYH OLFHQVHV_RQH
VHUYHU DQG RQH IRU HDFK 90 7KLQN DERXW KRZ WKDW FDVFDGHV DV \RX VSLQ XS
PHHW \RXU FRPSXWLQJ QHHGV :LWK 2SHQ (QWHUSULVH 6HUYHU \RX GRQaW SD\ D
H[WUD IRU YLUWXDOL]DWLRQ_DQG \RX FDQ UXQ DV PDQ\ LQVWDQFHV SHU VHUYHU DV

5. Migrating is a high-touch process.   1R PDWWHU KRZ FOHDQ WKH VHUYHU PLJUDWLRQ JRHV
\RXU ,7 VWDÏ ZLOO VWLOO KDYH WR PDQXDOO\ WRXFK HDFK ZRUNVWDWLRQ DQG GHYLF
SHUIRUPLQJ D   VWHS SURFHVV WR VZDS RXW FOLHQWV DQG FKDQJH DFFHVV ULJKW
WKDW JRLQJ WR FRVW \RX" 0XOWLSO\ 86   VDODU\ KRXU E\ WKRXVDQGV RI ZRUNVWD
GHYLFHV \HW DQRWKHU 86   ^   DW OHDVW ,V \RXU EXGJHW JHWWLQJ WULU
WKLV \HW"

6. BYOD. 2SHQ (QWHUSULVH 6HUYHU VXSSRUWV PRVW RI WKH GHYLFHV \RXU XVHUV EULQJ
LQFOXGLQJ L26 $QGURLG DQG \HV HYHQ :LQGRZV 0LFURVRIW VXSSRUWV RQO\ :LQ
DOO WKH VPDUW SKRQHV DQG WDEOHWV \RXU SHRSOH DUH %<2'LQJ KRZ PDQ\ FDQ \R
ZLWK :LQGRZV DORQH"

7. +RZ PXFK GRZQWLPH FDQ \RX DÏRUG" RQ GRZQWLPHaV DFWXDOO\ SODQV RQ GRZQWLPH
:KLFK PHDQV LI \RX PRYH WR :LQGRZV \RXaOO VHH D   SHUFHQW LQFUHDVH LQ GRZ
,I \RX FDQaW DÏRUG GRZQWLPH \RX FDQaW DÏRUG :LQGRZV

8. Wake up to a nightmare of compliance proportions.   :KHQ DOO WKH VWHSV QHHGHG WR
PRYH WR 0LFURVRIW_OLNH PDQXDO PLJUDWLRQ ÌOH UHPHGLDWLRQ DQG WKH IDLOX
DW ULVN ÌOHV OLNH WHPSODWHV _H[SRVH \RXU ÌOHV WR XQDXWKRUL]HG LQGLYLGXD
WLRQV EH SUHSDUHG WR IDFH D FRPSOLDQFH DXGLW RI QLJKWPDULVK SURSRUWLRQ

9. 7DNH D KLW RQ SURGXFWLYLW_DQG VHFXULW\ 2QO\ 2SHQ (QWHUSULVH 6HUYHU RÏHU
PHd ÌOH DQG SULQW VHUYLFHV IRU WKH PDMRULW\ RI GHYLFHV LQFOXGLQJ L26 $QG
:LQGRZV 8VHUV FDQ DFFHVV ÌOHV DQG SULQW ZLUHOHVVO\ DW DQ\ WLPH IURP DQ\ZK
DOPRVW DQ\ GHYLFH :LWK :LQGRZV WKH\ ZRQaW EH ZRUNLQJ 7KH\aOO EH VSHQGLQJ
WKH +HOS 'HVN UXQQLQJ GRZQ GULYHUV RU GRZQORDGLQJ XQVHFXUHG ÌOH VWRUDJ
'URS%R[WR NHHS WKHLU ÌOHV DFFHVVLEOH

10. There are no risks in staying with OES. 2SHQ (QWHUSULVH 6HUYHU ZRUNV IRU \RX
WRGD\ ,W ZRUNV IRU \RX WRPRUURZ ,Q IDFW LW MXVW ZRUNV ,WaV EXLOW RQ
GLVWULEXWLRQ WKDW 0LFURVRIW LWVHOI UHFRPPHQGV IRU WKHLU FXVWRPHUV ZK
6R ZK\ QRW GR ZKDW 0LFURVRIW VXJJHVWV" 6WD\ ZLWK RXU /LQX[DQG MXVW NHHS]