

SERVICE OVERVIEW

# OpenText Extended ECM for Salesforce FaStrak

Fast track the integration of Salesforce® with best-in-class Enterprise Content Management (ECM) to content-enable your critical customer relationship management platform



**Faster go live**  
Rapidly integrate  
with Salesforce®

**Foundation**  
Add value to  
Salesforce with a  
leading-practice  
OpenText

**Flexibility**

## **Go live faster and rapidly integrate with Salesforce**

The FasTrak project can typically establish a fully operational solution in two technical environments (pre-production and production) in three months or less. This delivers faster time to value, mitigating risks associated with longer and more costly projects. It also positions your organization to take initial steps with the solution to further understand its value.

## **Establish a foundation for adding value to processes in Salesforce**

OpenText's leading-practice approach and tools not only ensure a rapid deployment but also build a solid foundation for your team as you entertain other use cases to enhance with the Extended ECM for Salesforce solution.

The OpenText Learning Subscription included in the FasTrak project provides one of your experts with all OpenText Learning Services content for one year and one product certification. Guidance and knowledge transfer from expert consultants and the wealth of content in the OpenText self-paced learning subscription align to help the solution's business administrator build foundational knowledge.

## **Benefit from flexibility with many Salesforce use case options**

The solution can be used for a myriad of business use cases associated with sales business processes and customer service/support business scenarios.

The FasTrak is optimized for deployment in the OpenText™ Cloud and integrated with Salesforce. With expertise integrating with Salesforce, OpenText provides flexibility regardless of where you are on your Salesforce journey.

Similarly, OpenText customers preferring to deploy the solution on third-party cloud or off-cloud infrastructure can be easily accommodated with incremental services to address software installation.

