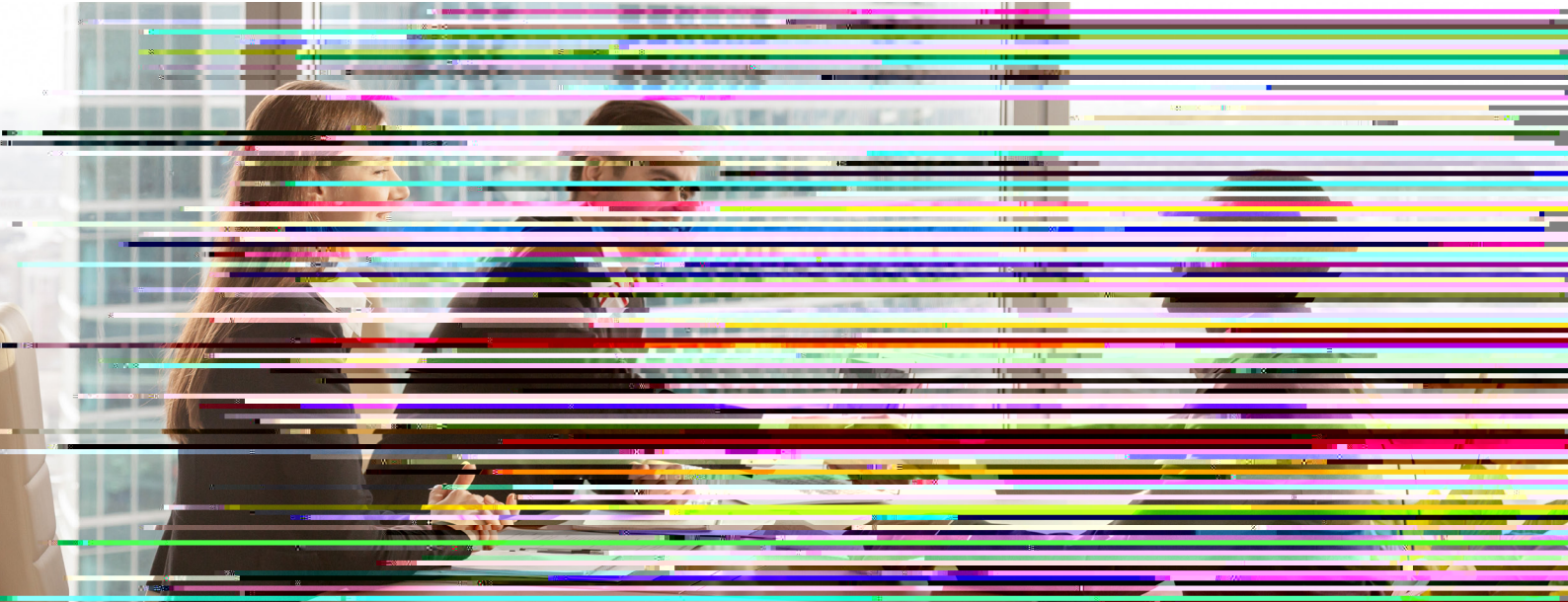


SOLUTION OVERVIEW

OpenText B2B Maresources



Maintaining a competitive edge in today's marketplace is often driven by a company's ability to match IT capabilities with business strategy and processes. Many companies have implemented SAP® to automate internal business processes in order to achieve business goals. However, in today's global economy, integrating a global trading community is just as critical to success as internal application integration.

Due to the demands placed on a company's IT resources during SAP-related projects, enlisting a partner to manage B2B integrations for the SAP system can have significant operational and financial benefits. OpenText™ B2B Managed Services for SAP® offers companies a way of acquiring the necessary SAP-specific integration skills on demand. Skills such as mapping, trading partner onboarding, and SAP integration can all be acquired through OpenText Managed Services. In many cases, OpenText functions as an extension to a company's own IT department.

to manage
B2B integration while
focusing on
SAP projects

Frequently, internal integration staff are engaged in strategic projects and optimization of business processes. If internal resources are, for example, immersed in ensuring that an important SAP project is launched on time, it can be challenging for the organization to manage the diverse requirements of its B2B environment. OpenText Managed Services helps companies seamlessly integrate their SAP system with trading partner and other systems by:

- Processing both internally and externally sourced data and ensuring that data can enter SAP seamlessly.
- Improving the quality of data entering SAP and ensuring downstream business systems run efficiently.
- Enabling better decision-making with improved end-to-end visibility of SAP information flows.
- Providing a highly available B2B integration environment leading to improved operation of downstream SAP modules.

Process both internal and externally sourced data

SAP systems use information from a variety of sources, such as customers, suppliers, distributors, logistics providers and financial services institutions. A third of data typically entering ERP comes from external sources, such as data from advanced shipping notices, commercial invoices, customs declaration forms and bank statements, and need to be highly available to keep the SAP platform running efficiently.

Improve the quality of data entering SAP

As SAP systems receive information from a variety of external sources, the likelihood increases that unchecked, inaccurate data could enter the system. Quite often, information from external sources is not clean enough to be processed correctly by the SAP system and expensive, manual efforts are required to cleanse the data. Bad data which does pass through SAP could spread into other business systems, corrupting data across the extended enterprise. A simple mismatch of part numbers or incorrect unit of measure could lead to inaccurate order fulfilment or delayed payments to suppliers.

Better decision-making due to improved end-to-end visibility

Data sovereignty

With customers across the globe, OpenText is aware of regional data sovereignty concerns and has built regional data centers and data zones in the OpenText Cloud designed to help address data residency and sovereignty concerns for our customers.

Trading partner community management

Most SAP upgrades are not purely technical and functionality upgrades are

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